

**RESPONSE TO THE QUERIES SUBMITTED BY PROSPECTIVE BIDDERS FOR  
SUPPLY, INSTALLATION AND MAINTENANCE OF EQUIPMENT TO SETUP MODEL DEPOTS  
VIDE NO: SCM 02/15, DATED: 23/09/2015**

Sl. No.	Name of the Bidder	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of clarification	Clarification
1	OSAW Industrial Products Pvt Ltd	Section 4.4.3 EMD Page-9	a. Bidders shall submit, along with their Technical Bids, EMD of Rs.7,00,000/- (Rupees Seven Lakh) only, in the shape of an account payee Demand Draft issued by any Scheduled Commercial bank in favour of MD, OSCSC payable at Bhubaneswar, and shall be valid for 90 days from the due date of the tender / tender paper.	EMD required is Rs. 700000/- but if we participate in few items how much EMD shall we pay.	As Per RFP
2	OSAW Industrial Products Pvt Ltd	Section 5.1. Qualification Criteria Point No 1. Page 13 Legal Entity	b. Odisha Sales Tax/ VAT Registration	Can party outside odisha can participate in the tender.	Please refer to the para 2 of revised Qualification Criteria under Section 5.1 of revised RFP.
3	OSAW Industrial Products Pvt Ltd	Section 5.1. Qualification Criteria Point No 5. Page 13 Minimum Average Annual Turnover	Average Annual Turnover during last 2 financial years (as per the last published Balance sheets), should be minimum Rs.4 Crore that is generated from supply and support IT infrastructure and power equipment.	Whether turnover of morethan Rs. 4 Crore will be considered if it is for the equipment for which we are participating or it is compulsory to have Rs. 4 Crore from supply and support IT Infrastructure power equipment.	As Per RFP

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4	OSAW Industrial Products Pvt Ltd	Section 5.1. Qualification Criteria Point No 7. Page 13 Technical Capability	<p>Bidder must have successfully undertaken at least following numbers of assignment(s) of similar nature in India. The assignment must include supply and installation of CCTV system as one of the component. The assignment(s) must be of value specified herein in last 2 FY ending 2014-15:</p> <ul style="list-style-type: none"> <li>- One project not less than the amount Rs. 50Lakhs</li> <li>OR Two projects not less than the amount equal Rs. 35 Lakhs each;</li> <li>OR Three projects not less than the amount equal Rs. 25 Lakhs each;</li> </ul>	Whether parties who have supplied equipment other than CCTV System and are having single order more than 50 Lakhs can participate or not or it is compulsory to have supplied CCTV system.	As Per RFP

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5	OSAW Industrial Products Pvt Ltd	Section 7.2.1 Specification, Quality Equipment, Point No 28, Page No 22 Moisture Meter	IS: 8824(Part-I) 1978 with up-to-date amendment Measuring range - 8% to 40% Supply voltage. - 9V D C Temperature compensation- Automatic Display - Seven segment display Error condition display for over range or under range - $\pm 0.2\%$	(a) What should be the weight of Moisture Meter? (b) What should be the minimum samp volume of the test cup? (c) The display is seven segment seven digit LED display or it can be considered in LCD display and 3 digit LED display? (d) Material of the body should be steel or plastic as the life of moisture meter depends upon the material used.	As Per RFP
6	E Square System & Technologies (P) Ltd	3.3 This assignment, Page-6	30 different locations of Odisha	Need to have details of 30 different locations where this model has to be deployed.	Please refer to list of tentative locations under Appendix IV of revised RFP.
7	E Square System & Technologies (P) Ltd	4.4.3 EMD, Page-9	EMD in shape of DD issued by any scheduled commercial bank	Bank guarantee of the same amount may kindly include against EMD.	As Per RFP
8	E Square System & Technologies (P) Ltd	7.2 estimated BOM, Page 17	34 line item are there	Request you to segregate the point no.1 to 27 and point no. 28 to 35 into two separate catagories.	As Per RFP
9	E Square System & Technologies (P) Ltd	section 7.2.1 Page #19	in the specification of Outdoor HD Day & Night IP CCTV Camera it is not mentioned IR facility for night vision.	kindly clarifiy whether it is 5 mtrs IR or 15 mtrs IR	Please refer to the Revised specification of Outdoor HD Day & Night IP CCTV Camera under section 7.2.1 of revised Tender Paper.

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10	E Square System & Technologies (P) Ltd	section 7.2.1 Page #19	in the specification of Outdoor HD Day & Night IP CCTV Camera it is not mentioned regarding the IP rating of integrated outdoor housing.	kindly amend the integrated outdoor housing of Outdoor camera as IP66 grade. Requesting you not to consider the products which are provided with External outdoor enclosures for outdoor uses.	Please refer to the Revised specification of Outdoor HD Day & Night IP CCTV Camera under section 7.2.1 of revised Tender Paper.
11	E Square System & Technologies (P) Ltd	section 7.2.1 Page #19	in the specification of HD Day & night Vandal Proof fixed dome network CCTV camera it is mentioned IR facility for night vision	kindly clarify on the IR distance ? whether 10 mtrs IR will be suitable or not ?	Please refer to the Revised specification of HD Day & night Vandal Proof fixed dome network CCTV camera under section 7.2.1 of revised Tender Paper.
12	E Square System & Technologies (P) Ltd	section 7.2.1 Page #20	in the specification of Analytics Software, Professional Server License so many services and modules has been mentioned.	kindly clarify whether all the modules would be required to quote all modules or only the object counting module is required.	As per RFP
13	E Square System & Technologies (P) Ltd	section 7.2.1. Page #19	in the specification of Outdoor HD Day & Night IP CCTV Camera and HD Day & night Vandal proof fixed dome network CCTV Camera, only CE (Class A) is certification is mentioned.	You should include other quality certifications like UL, ERTL etc. so that alike products will be quoted by bidders and there would be fair competition.	Please refer to the Revised specification of HD Day & night Vandal Proof fixed dome network CCTV camera under section 7.2.1 of revised Tender Paper.
14	D-Link (India) Limited	section 7.2.1 Page #19	Outdoor HD Day & Night IP CCTV Camera : In the tender specification it is not clear on the IR distance for night vision.	Industry default standard is 5 meters IR or 15 meters IR. Kindly specify on the IR distance required.	Please refer to the Revised specification of Outdoor HD Day & Night IP CCTV Camera under section 7.2.1 of revised Tender Paper.

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15	D-Link (India) Limited	section 7.2.1 Page #19	Outdoor HD Day & Night IP CCTV Camera : In the tender specification there is no mention regarding the IP rating of outdoor housing.	Industry default standard is IP66 grade integrated outdoor housing. Some OEM offers third party outdoor enclosures where the camera are to be installed for making the offer very attractive. We are sincerely requesting you to consider the camera with built-in IP66 grade outdoor housing.	Please refer to the Revised specification of Outdoor HD Day & Night IP CCTV Camera under section 7.2.1 of revised Tender Paper.
16	D-Link (India) Limited	section 7.2.1 Page #19	HD Day & night Vandal Proof fixed dome network CCTV camera: In the tender specification It is mentioned IR facility for night vision.	Industry default standard is 10 meters IR. Kindly specify on the IR distance required.	Please refer to the Revised specification of HD Day & night Vandal Proof fixed dome network CCTV camera under section 7.2.1 of revised Tender Paper.
15	D-Link (India) Limited	section 7.2.1 Page #20	Analytics Software, Professional Server License: In the tender specification Analytics Software with various modules has been asked.	kindly clarify whether all the modules would be required to quote all modules or only the object counting module is required. Secondly per location single server license is required or more.	As per RFP

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16	D-Link (India) Limited	section 7.2.1 Page #19	Outdoor HD Day & Night IP CCTV Camera and HD Day & night Vandal Proof fixed dome network CCTV camera: In the tender specification only CE (Class A) certification is mentioned.	Electronics and Research Test Laboratory (Government of India Organisation) also does certification of IP camera in India. We are requesting you to kindly consider quality certifications like UL and ERTL. This will eliminate many sub-standard products and standard products would get fair chance for healthy competition.	Please refer to the Revised specification under section 7.2.1 of revised Tender Paper.
17	D-Link (India) Limited	section 7.2.1 Page #19	Outdoor HD Day & Night IP CCTV Camera : In the tender specification nothing has been mentioned regarding lens specification.	Kindly consider that the minimum Lens specification should be 1/4" HD Megapixel CMOS Sensor, built-in 4.0 mm/F1.5 fixed lens with 65 degree horizontal view angle.	Please refer to the Revised specification of Outdoor HD Day & Night IP CCTV Camera under section 7.2.1 of revised Tender Paper.
18	D-Link (India) Limited	section 7.2.1 Page #19	HD Day & night Vandal Proof fixed dome network CCTV camera : In the tender specification nothing has been mentioned regarding lens specification.	Kindly consider that the minimum Lens specification should be 1/2.7" HD Megapixel CMOS Sensor, built-in 4.0 mm/F1.5 fixed lens with 75 degree horizontal view angle.	Please refer to the Revised specification of HD Day & night Vandal Proof fixed dome network CCTV camera under section 7.2.1 of revised Tender Paper.
19	E Square System & Technologies (P) Ltd	Section 7.2 (Bill of Material)	Specification of N-COMPUTING	License to be included	Please refer to the Revised specification of N-COMPUTING under section 7.2.1 of revised Tender Paper.